# STRATEGIC PLAN



# **VISION**

**Employers** and **job seekers** are empowered and equipped to connect, advance, and thrive.

MISSION I

GST Michigan Works! Connects and provides **employers** and **job seekers** with the assets they need to work together in building a prosperous region.

### **Internal Communication and Coordination**

- Improve communications and coordination across departments and throughout all levels of the organization.
- · Strengthen professional development systems.

### **Access to Services**

- · Customize the use of technology to improve access to services.
- Increase outreach to diverse communities in order to reach customers where they are.

### **Public Recognition**

- · Increase internal awareness and participation in marketing efforts.
- Target marketing and promotional activities to program-specific populations.

# **Purposeful Partnerships**

- Improve quality of relationships with partner service agencies in order to increase resources for customers.
- Increase awareness of and exposure to partner service agencies among staff and customers.

### **Proactive Services**

- Increase knowledge of employer and job seeker needs both locally and regionally.
- Standardize customer service across the entire region.

# CUSTOMER SERVICE STANDARDS

## **ATTITUDE:**

We provide services in a genuinely helpful and courteous manner.

#### LISTENING:

We care enough to listen intently to our customers.

#### **EMPATHY:**

We understand our customer's perspective and strive to meet their unique needs.

### **HONESTY:**

We communicate with transparency and integrity.

### **FOLLOW-THROUGH:**

We provide complete services, going above and beyond to exceed the customer's expectations.

www.gstmiworks.org